

**VIRGINIA REAL ESTATE BOARD  
EDUCATION COMMITTEE MEETING DRAFT AGENDA**

Wednesday, May 13, 2026 – 12:00 P.M.

2nd Floor—Board Room 2

Department of Professional and Occupational Regulation

9960 Mayland Drive

Richmond, VA 23233

- I. Call to Order
  - a. Emergency Egress
  - b. Determination of Quorum
- II. Approval of Agenda
- III. Public Comment **\*FIVE MINUTE PUBLIC COMMENT, PER PERSON\***
- IV. Discussion Items
- V. Proprietary School Applications
  1. 0211001420 – Joshua Coon dba: AnchorPoint Real Estate Inst. Kingsport, TN. Contact Person: Joshua Coon
  2. 0211001423 – License Edu LLC. Austin, TX  
Contact Person: Glen Gill
  3. 0211001424 - FIRPTA Solutions Inc. Cape Coral, FL.  
Contact Person: Rosalie St. Clair
  4. 0211001425 – Metro Center School of Real Estate, Alexandria, VA  
Contact Person: Kim Giles
  5. 0211001404 – Lightspeed Restoration, LLC. Flower mound, TX  
Contact Person: Becky Lewis
- VI. Post-License and Continuing Education Course Applications
  - A. Original Post-License and Continuing Education Course Applications, Approved Schools:
    1. 0214031549 - Ethics and Standards of Conduct, 3 hours Ethics and Standards of Conduct, NVAR
    2. 0214031550 - Broker Management Essentials, 1 hour Broker Management, VAR
    3. 0214031571 – 0214031572 – Fair Housing, 2 hours Fair Housing (CE or PLE), FAAR
    4. 0214031573 - Antitrust Legal Update (On-line), 2 hours Real Estate Related, WebCE, Inc.

5. 0214031574 – 0214031575 – VA Real Estate Agency, 2 hours Real Estate Agency or 3 hours VA Agency Law, Blue Ridge RE School
6. 0214031576 – 0214031577 - What Is an Appraisal? 2 hours Real Estate Related or 2 hours Current Industry Issues, CAAR
7. 0214031579 - ALTA Standard v 2021 Homeowner Policy, 1-hour Real Estate Related, FNTIC
8. 0214031580 – Broker Supervision, 2 hours Broker Management, Blue Ridge Real Estate School
9. 0214031583 - Health and Safety In Sales and Leasing, 2 hours Real Estate Related, Ron Pieper Consulting, LLC.
10. 0214031589 – 0214031590 – Agency, 3 hours Real Estate Agency or 3 hours VA Agency Law, FAAR
11. 0214031593 - Broker Supervision for PMs, 2 hours Broker Supervision, VAR
12. 0214031594 - Intro to PM Forms, 2 hours Real Estate Contracts, VAR
13. 0214031595 – VA Broker Supervision, 2 hours Broker Supervision, Real Estate Institute of Training
14. 0214031602 - Scams, Scoundrels, and Real Estate Stings (On-line), 5 hours of Real Estate Related, Dearborn Real Estate
15. 0214031603 – Disclosures, 1-hour legal Updates, VAR
16. 0214031622 – Real Estate Contracts, 2 hours Real Estate Contracts, Real Estate Institute of Training
17. 0214031623 – Fair Housing, 2 hours Fair Housing, Real Estate Institute of Training
18. 0214031624 – Legal Updates, 2 hours Legal Updates, Real Estate Institute of Training
19. 0214031626 – Ethics and Standards of Conduct, 3 hours Ethics and Standards of Conduct, Real Estate Institute of Training
20. 0214031627 – Real Property Management, 3 hours Real Estate Related, Real Estate Institute of Training
21. 0214031628 – Real Estate Agency, 2 hours Real Estate Agency, Real Estate Institute of Training
22. 0214031630 - 2026 New Regulations, 1-hour Legal Updates, VAR
23. 0214031631 - VAR's New Purchase Agreement, 2 hours Real Estate Contracts, VAR
24. 0214031634 - Representing Servicemember Clients, 2 hours Real Estate Related, Ron Pieper
25. 0214031635 – 0214031636 – Fair Housing, 2 hours Fair Housing (CE or PLE), LAR
26. 0214031637 - Mind Your (Accessibility) Business: ADA for Commercial Properties (On-line), 2 hours Real Estate Related, Dearborn
27. 0214031638 - Virginia Mandatory Topics for Brokers and Salespersons (On-line), 2 hours Fair Housing, 3 hours Ethics, 2 hours Legal Updates, 2 hours Real Estate Agency, and 2 hours Real Estate Contracts, WebCE, Inc.

28. 0214031645 - Defining Your Duty Agency (On-line), 2 hours Real Estate Agency, VAR
29. 0214031648 - A Leader's Guide to Training Agents (On-line), 2 hours Broker Management, VAR
30. 0214031649 - Consult to Contract, 2 hours Real Estate Related, VAR
31. 0214031651 - Virginia Legal Update (On-line), 2 hours Legal Updates, WebCE, Inc.
32. 0214031652 - Virginia Contract Law (On-line), 2 hours Real Estate Contracts, WebCE, Inc.
33. 0214031653 – Virginia Agency Law, 2 hours Real Estate Agency, and 1-hour Real Estate Related, WAAR
34. 0214031654 – Legal Updates, 2 hours Legal Updates, HPDS
35. 0214031655 – Real Estate Contracts, 2 hours Real Estate Contracts, HPDS
36. 0214031656 – Real Estate Agency, 2 hours Real Estate Agency, HPDS
37. 0214031657 - Social Media in Real Estate, 1-hour Real Estate Related, ORNTIC
38. 0214031658 - ChatGPT for Realtors, 1-hour Real Estate Related, ORNTIC
39. 0214031659 – 0214031660 - The Consequences of Clutter, 2 hours Fair Housing (CE or PLE), HRRRA

B. Original Post-License and Continuing Education Course Applications, Pending Schools:

1. 0214031650 – FIRPTA 2.0 for Realtors, 2 hours Real Estate Related, FIRPTA Solutions, Inc.

VII. Pre-License Education Instructors

1. 0230001773 - Keisha Harvin Deering – Education and Professional Designation (Principles)
2. 0230001778 – Joshua Coon, Experience and Professional Designation (Law, Brokerage, Finance, Appraisal and Principles)
3. 0230001775 - Gary Butler – Education and Teaching Credentials (Principles)
4. 0230001776 – Mitchell Johnson – Experience and Waiver (Principles, Brokerage, Appraisal, Finance, and Law)
5. 0230001780 - Chekesha Michelle Catlin - Experience and Professional Designation (Principles)
6. 0230001779 – Laura D. Allen – Teaching Credentials and Waiver (Principles)

VIII. Pre-License Education Courses

1. 0214031592 – 60-hours Salesperson Principles and Practices of Real Estate (Classroom), Richmond Technical Center
2. 0214031596 – 45-hours Broker Real Estate Law (Correspondence), Moseley Real Estate Schools
3. 0214031597 - 45-hours Broker Real Estate Finance (Correspondence), Moseley Real Estate Schools
4. 0214031598 - 45-hours Broker Real Estate Brokerage (Correspondence), Moseley Real Estate Schools
5. 0214031599 - 45-hours Broker Real Estate Property Law (Correspondence), Moseley Real Estate Schools

IX. Post-License and Continuing Education Instructor Approval Applications

1. Steven E. Sacks
2. Natalie A. White
3. Tabitha Dalton
4. Renee Yvette Brown
5. Herbert Eugene Robles
6. Dianne Nicole Buckelew
7. **Kellye Curtis Clarke - approved for Practicing Attorney, requesting Housing Legislation**
8. **Terrence Timothy Gabriel – approved for Finance and Title, requesting Ethics, Agency Law, Real Estate Law and Board Regs, Escrow, Real Estate Economics, Commercial Real Estate and Other (Generative AI)**
9. Nakeia Mack
10. May Ruth Carroll
11. Nathaniel M. Shevory
12. **Brian Baird – approved for Practicing Attorney, requesting Fair Housing, Ethics, Finance, Investment, Current Industry Issues and Trends, and Taxes in Real Estate**
13. Dominique Marie Fair
14. Abel Opoku-Adjei
15. **Donna Rae Webster – approved for Title, requesting for Escrow Requirements, Taxes in Real Estate, and Commercial Real Estate**
16. Chekesha Michelle Catlin
17. Daniel James Kramer
18. Kevin Michael Hotchkiss
19. John F. Richter
20. Lauren Williams
21. Stephen W. Gooch

X. New Business

XI. Adjourn