

**VIRGINIA AUCTIONEERS BOARD**

**Wednesday, April 1, 2026– 10:00 a.m.  
2<sup>nd</sup> Floor – Board Room 3**

**Department of Professional and Occupational Regulation  
9960 Mayland Drive  
Richmond, Virginia 23233**

**Mission:** Our mission is to protect the health, safety and welfare of the public by licensing qualified individuals and businesses enforcing standards of professional conduct for professions and occupations as designated by statute.

**I. CALL TO ORDER**

- a. Emergency Evacuation Procedures
- b. Determination of Quorum

**II. APPROVAL OF AGENDA**

**III. APPROVAL OF MINUTES**

- a. Auctioneers Board Meeting, October 1, 2025

**IV. WELCOME AND INTRODUCTIONS**

**V. PUBLIC COMMENT PERIOD \*FIVE MINUTE PUBLIC COMMENT, PER PERSON\***

**VI. CASE FILES**

- a. Disciplinary
  - i. IFF – 2025-01635 Neoclassic Auctions LLC (Sinclair)

**VII. EDUCATION**

- a. Examination Update
  - i. Examination Statistics
  - ii. PSI Exam Contract

**VIII. NEW BUSINESS**

- a. Executive Director's Update
- b. Regulatory Update
  - i. SB 826 Amendment
  - ii. Application Review Matrix
- c. General Assembly Update
  - i. SB 578 Online Auctions continued until 2027

**IX. OTHER BUSINESS**

- ci. Licensed Population
- cii. Board Member Training

**X. COMPLETE CONFLICT OF INTEREST FORM AND TRAVEL VOUCHER**

**XI. ADJOURNMENT**

NEXT MEETING SCHEDULED FOR **WEDNESDAY, JULY 21, 2026**

- ❖ Agenda materials made available to the public do not include disciplinary case files or application files pursuant to §54.1-108 of the Code of Virginia.
- ❖ Five-minute public comment, per person, with the exception of any open disciplinary or application file.
- ❖ Persons desiring to participate in the meeting and requiring special accommodations or interpretative services should contact the Department at (804) 367-2785 at least ten days prior to the meeting so that suitable arrangements can be made for an appropriate accommodation. The Department fully complies with the Americans with Disabilities Act.

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## VIRGINIA AUCTIONEERS BOARD MEETING MINUTES

The Virginia Auctioneers Board met on October 1, 2025, at the Department of Professional and Occupational Regulation, 9960 Mayland Drive, Richmond, Virginia 23233.

The following members were present for all or part of the meeting:

Betty Bennett (Auctioneer)  
Adrianna Cowan-Waddy (Citizen Member)  
Josh Puffenbarger (Auctioneer)  
Douglas Sinclair (Auctioneer)

Staff present for all or part of the meeting were:

Jeb Wilkinson, Director  
Steve Kirschner, LRPD Director  
Kate Nosbisch, Executive Director  
Joe Haughwout, Regulatory Affairs Manager  
Jhustyna McBride-Dunn, Regulatory Operations Administrator  
Ecila Williams, Licensing Operations Administrator  
Davon Jones, Administrative Coordinator  
Angelina Gismondi, Special Assistant to the Director

Angela Smith-Mackey (Citizen Member) was not present with regrets.

Elizabeth Peay, Assistant Attorney General from the Office of the Attorney General, was present.

Charles Vaughters, BPOR Liaison, was not present.

Finding a quorum of the Board present, Ms. Bennett, Chair, called the meeting to order at 10:00 a.m.

**Call to Order**

Ms. Bennett and Ms. Nosbisch advised the Board of the emergency evacuation procedures.

**Emergency  
Evacuation  
Procedures**

Mr. Puffenbarger moved to approve the agenda. Ms. Cowan-Waddy seconded the motion, which was unanimously approved by members: Bennett, Cowan-Waddy, Puffenbarger and Sinclair.

**Approval of  
Agenda**

Mr. Sinclair moved to approve the minutes for the following date:

- Auctioneer Board Meeting, July 30, 2025

**Approval of Minutes**

Mr. Puffenbarger seconded the motion, which was unanimously approved by members: Bennett, Cowan-Waddy, Puffenbarger and Sinclair.

There was no public comment.

**Public Comment Period**

Ms. Nosbisch stated the Executive Director Report was provided for informational purposes only.

**Executive Director's Update**

Ms. McBride-Dunn reported that the General Regulatory Reduction Initiative was published in the Virginia Register on August 25, 2025. Key changes included removing duplicative requirements, repealing outdated exam sections, updating licensing and renewal provisions, and streamlining language. No public comments were received, and the final regulations became effective today, October 1, 2025.

**Regulatory Update**

Ms. McBride-Dunn updated the Board on SB 826, which removed "moral turpitude" as a basis for licensure decisions and replaced it with "dishonest and fraudulent behavior." The exempt action was submitted August 26, reviewed and approved by September 2, and will be published October 6, 2025, in the Virginia Register. The changes take effect November 5, 2025.

Mr. Kirschner explained that a new expense allocation model now reflects actual costs by board, replacing the prior population-based method. As a result, the previously approved fee amounts are outdated. The Board will revisit fees through a new proposed stage with updated figures to be presented at the next meeting.

The licensee counts as of September 1, 2025:

Auctioneers: 911

Auctioneer Firms: 206

**Licensed Population**

Director Wilkinson, Mr. Kirschner, Ms. Gismondi, Mr. Haughwout and Ms. Peay exited the meeting at 10:23 a.m.

**Departure of DPOR Staff**

Board members Bennett, Cowan-Waddy, Puffenbarger and Sinclair, completed Conflict of Interest Act training during the meeting.

**COIA Training**

Conflict of Interest forms and Travel Vouchers were completed by all board members present.

**Conflict of Interest Forms / Travel Vouchers**

**Adjourn**

There being no further business, the meeting adjourned at 10:44 a.m.

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Betty Bennett, Chair

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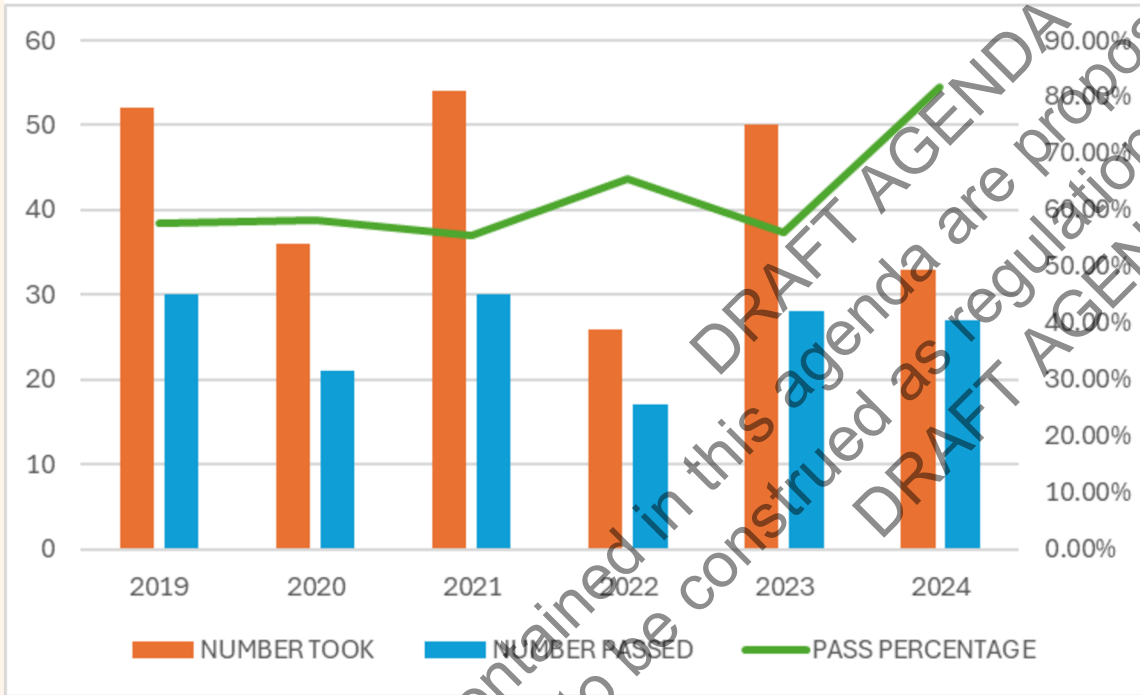
James B. "Jeb" Wilkinson, Jr., Secretary

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# Auctioneers Statistics

## AUCTIONEERS YEARLY AND YEAR-MONTH TO DATE STATISTICS REPORT



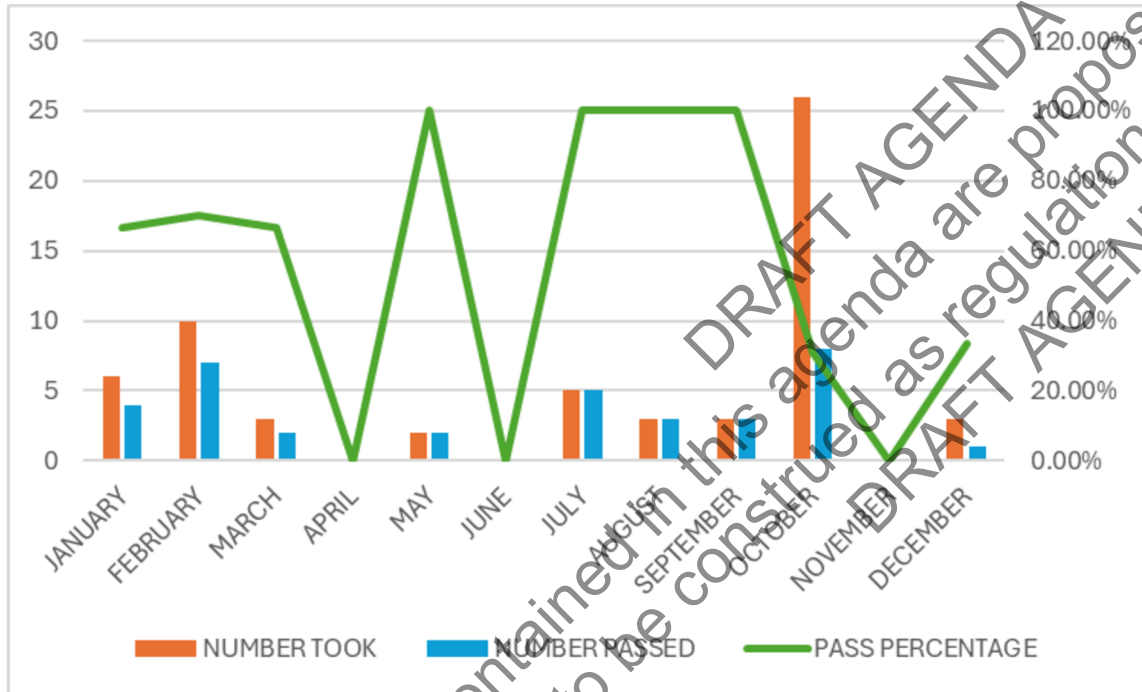
YEAR	NUMBER TOOK	NUMBER PASSED	PASS PERCENTAGE
2019	52	30	57.69%
2020	36	21	58.33%
2021	54	30	55.55%
2022	26	17	65.38%
2023	50	28	56.00%
2024	33	27	81.82%

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# Auctioneers Statistics

## AUCTIONEERS 2025 STATISTICS REPORT



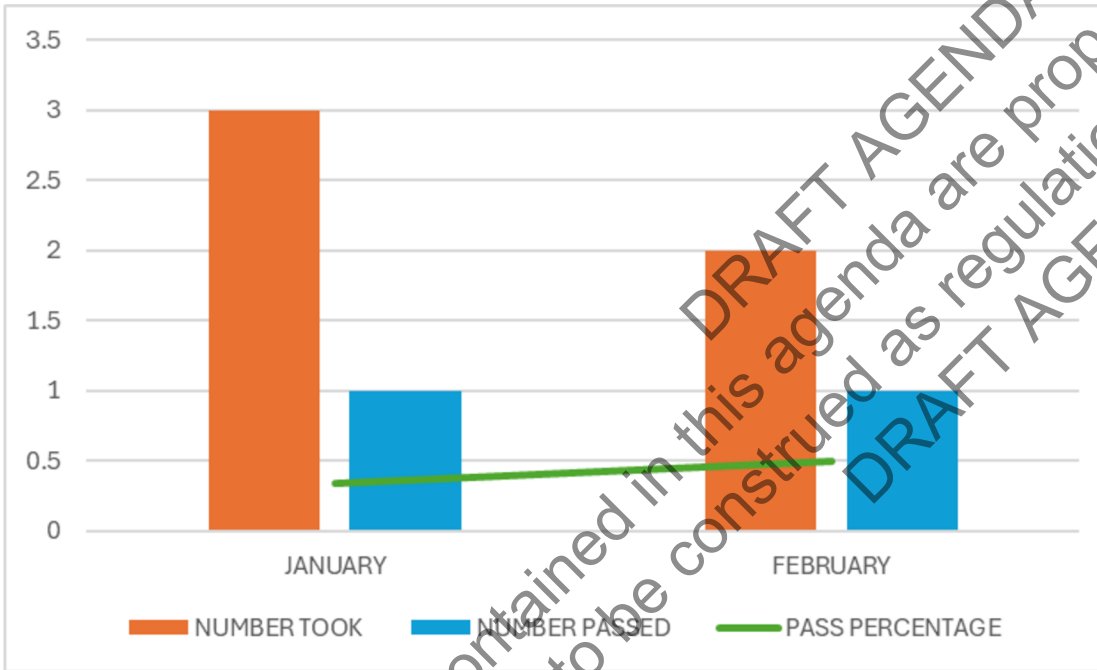
YEAR	NUMBER TOOK	NUMBER PASSED	PASS PERCENTAGE
JANUARY	6	4	66.67%
FEBRUARY	10	7	70.00%
MARCH	3	2	66.67%
APRIL	0	0	0.00%
MAY	2	2	100.00%
JUNE	0	0	0.00%
JULY	5	5	100.00%
AUGUST	3	3	100.00%
SEPTEMBER	3	3	100.00%
<b>OCTOBER</b>	<b>26</b>	<b>8</b>	<b>30.70%</b>
<b>NOVEMBER</b>	<b>0</b>	<b>0</b>	<b>0.00%</b>
<b>DECEMBER</b>	<b>3</b>	<b>1</b>	<b>33.30%</b>
<b>TOTAL</b>	<b>61</b>	<b>35</b>	<b>57.37%</b>

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# Auctioneers Statistics

## AUCTIONEERS 2026 STATISTICS REPORT



YEAR	NUMBER TOOK	NUMBER PASSED	PASS PERCENTAGE
JANUARY	3	1	33.30%
FEBRUARY	2	1	50.00%
MARCH			
APRIL			
MAY			
JUNE			
AUGUST			
SEPTEMBER			
OCTOBER			
NOVEMBER			
DECEMBER			

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**To:** Virginia Auctioneers Board  
**From:** Kate Nosbisch, Executive Director  
**Subject:** Executive Director Update  
**Date:** April 1, 2026

Data for the last five years of the Board’s activities has been provided.

**Application Statistics**

The table below provides the number of applications approved for the Auctioneers Board per calendar year (January 1 – December 31) since 2020.

Applications Approved*						
Year	2025**	2024	2023	2022	2021	2020
App Numbers	65	57	60	67	73	68

\*Includes Auctioneers and Auctioneers Firms

\*\* As of 12/31/2025

Applications Approved by Profession 2025		
Profession	Auctioneers	Auctioneers Firms
App Numbers	57	8

ULR Applications Approved	
Profession	Auctioneers
App Numbers	2

\*As of 12/31/2025

## Call Center Statistics

**\*\* The Call Center Statistics consists of APELSCIDLA, PSSWPG, Auctioneers, and Branch Pilots**

The Board’s call center has answered a total of **7,307** phone calls between January 1, 2025, to December 31, 2025.

\*\*Reduced call center hours began April 16, 2025, with the call center opening at 8:30 am and closing at 5:00 pm, Monday, Tuesday, Thursday, and Friday. Wednesdays the call center opens from 12:00 pm to 2:00 pm. The reduction in call center hours allows our staff to process applications more effectively. On June 24, 2025, call center hours on Tuesdays and Wednesdays open from 12:00 pm to 2:00 pm.

## Email Statistics

The table below outlines the number of emails received through the Board’s email address per calendar year (Jan 1-Dec 31)

	Email Count					
Year	2025*	2024	2023	2022	2021	2020
# of Emails	1396	1356	1152	1379	1182	509

\*As of 12/31/2025

## Board Case Statistics

Since 2018, The Board has adjudicated 22 cases.

- Disciplinary: 10
- CO: 12

## Stakeholder Engagement & Outreach

Presentations Given: N/A

VIRGINIA DEPARTMENT OF PROFESSIONAL & OCCUPATIONAL REGULATION  
PERIMETER CENTER, SUITE 400  
9960 MAYLAND DRIVE  
RICHMOND, VIRGINIA 23233

**TOTAL CURRENT POPULATION AS OF MARCH 1, 2026**

<b>Profession</b>	<b>1/1/2026</b>	<b>2/1/2026</b>	<b>3/1/2026</b>
Auctioneers	903	907	902
Auction Firms	205	207	208

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# 2026

**Celebrating Auctioneers Professions Day/Week**

## **Auctioneers**

- National Auctioneers Day:  
April 16, 2026
- National Auctioneers Week:  
April 27-May 3, 2026