CEMETERY BOARD MEETING

MINUTES

November 9, 2016

The Cemetery Board met on November 9, 2016, at the Department of Professional and Occupational Regulation (DPOR), 9960 Mayland Drive, Richmond, Virginia. following members were present:

> David Gilliam, Chair Randolph Minter, Vice-Chair Michael H. Doherty **Enid Butler** Armistead Dudley

DPOR staff present for all or part of the meeting included:

Jay DeBoer, Director Christine Martine. Executive Director Jeffrey Williams, Board Administrator Emily Trent, Administrative Assistant

Elizabeth Peay from the Office of the Attorney General was present.

David Gilliam called the meeting to order at 10:03 A.M.

Call to Order

A motion was made by Mr. Doherty and seconded by Ms. Butler to Agenda approve the agenda. The motion passed unanimously. Members voting "Yes" were Butler, Doherty, Dudley, Gilliam and Minter.

A motion was made by Ms. Butler and seconded by Mr. Minter to approve Minutes the June 1, 2016, Board Meeting minutes. The motion passed unanimously. Members voting "Yes" were Butler, Doherty, Dudley, Gilliam and Minter.

Chad Aylestock, Vice-President of the Virginia Cemetery Association Public Comment (VCA), addressed the Board regarding the information presented during the total return trusts workgroup meetings. Mr. Aylestock asked the Board to study the information carefully before any legislation is introduced. No action was taken by the Board.

Scott Johnson, attorney and lobbyist, on behalf of SCI, requested to

address the Board after Mr. Doherty's presentation.

In the matter of File Number 2016-03459, Robert Holton, the Board File Number 2016-03459, reviewed the record which consisted of the application file, transcript and Robert Holton exhibits, and the Summary of the Informal Fact-Finding Conference of the presiding officer. A motion was made by Mr. Doherty and seconded by Mr. Minter to accept the recommendation contained in the Summary of the Informal Fact-Finding Conference and, after consideration of the criteria contained in § 54.1-204.B of the Code of Virginia, approve Mr. Holton's application for a cemetery sales personnel registration. The motion passed unanimously. Members voting "Yes" were Butler, Doherty, Dudley, Gilliam and Minter.

A motion was made by Mr. Doherty and seconded by Ms. Butler to Administration approve the proposed language for 18 VAC 47-11-50 and file the regulatory action as fast track to amend the Public Participation Guidelines regulation. The motion passed unanimously. Members voting "Yes" were Butler, Doherty, Dudley, Gilliam and Minter.

Mr. Doherty gave a report on the workgroup which met this year to Old Business discuss potential changes to the perpetual care trust fund statute SCI intends to ask a legislator to introduce at the next session of the General Assembly. The proposed legislation seeks to change the law to permit a cemetery company and its perpetual care fund trustee to elect between (1) an income/capital gains method of investing and distribution or (2) a "total return" method of investing and distribution. Instead of withdrawing the net income from the fund, the total return concept allows cemeteries to withdraw a specified percentage of the fund's market value each year. No action was taken by the Board.

Mr. Johnson, lobbyist on behalf of SCI, presented the Board with Analysis Assumptions and Models for a portfolio and a working draft of the proposed amendments to §§54.1-2322 and 54.1-2324 of the Code of Virginia. No action was taken by the Board.

The meeting adjourned at 11:17 A.M.

Adiourn

ph Minter, Vice-Chair

1.	Name: David Gilliam
2.	(Name of Board Member) Title: Board Member
3.	Agency: Cemetery Board (Name of Board)
4.	Meeting/IFF Date: November 9, 2016 (Date)
5.	I have a personal interest in the following transaction:
	(Agenda Item)
	Nature of Personal Interest Affected by Transaction:
	I declare that I am a member of the following business, profession, occupation or group, the members of which are affected by the transaction:
	☐ I am able to participate in this transaction fairly, objectively, and in the public interest. or
	☐ I did not participate in the transaction.
6.	I do not have a personal interest in any transactions taken at this meeting
/	Signature Date

1.	Name: Michael H. Doherty
2.	(Name of Board Member) Title: Board Member
3.	Agency: Cemetery Board (Name of Board)
4.	Meeting/IFF Date: November 9, 2016
5.	I have a personal interest in the following transaction:
	(Agenda Item)
	Nature of Personal Interest Affected by Transaction:
	I declare that I am a member of the following business, profession, occupation or group, the members of which are affected by the transaction:
	☐ I am able to participate in this transaction fairly, objectively, and in the public interest.
	□ I did not participate in the transaction.
6.	I do not have a personal interest in any transactions taken at this meeting
	1 1 1 1 1 1 1 1 1
	11/9/16

1.	Name: Armistead W. Dudley
2.	(Name of Board Member) Title: Board Member
3.	Agency: Cemetery Board
	(Name of Board)
4.	Meeting/IFF Date: November 9, 2016
	(Date)
5.	I have a personal interest in the following transaction:
	(Agenda item)
	Nature of Personal Interest Affected by Transaction:
	I declare that I am a member of the following business, profession, occupation or group, the members of which are affected by the transaction:
	I am able to participate in this transaction fairly, objectively, and in the public interest.
	or
	☐ I did not participate in the transaction.
6.	☐ I do not have a personal interest in any transactions taken at this meeting
	11/9/2016
	Signature Date

1.	Name: Enid W. Butler
2.	(Name of Board Member) Title: Board Member
3.	Agency: Cemetery Board
	(Name of Board)
4.	Meeting/IFF Date: November 9, 2016 (Date)
	(Date)
5.	I have a personal interest in the following transaction:
	(Agenda Item)
	Nature of Personal Interest Affected by Transaction:
	Nature of Personal Interest Affected by Transaction.
	I dealars that I am a member of the following business profession
	I declare that I am a member of the following business, profession, occupation or group, the members of which are affected by the transaction:
	occupation or group; and monitore or torner are an occupation by the stationaries.
	☐ I am able to participate in this transaction fairly, objectively, and in the
	public interest.
	☐ I did not participate in the transaction.
	Truck not participate in the transaction.
ß	1 do not have a personal interest in any transactions taken at this meeting
Ο.	The Hot have a personal interest in any transactions taken at this meeting
	and W. Broker 11/9/16
	Signature Date
	AIBLIMINIA MAIA

1.	Name: Randolph Minter
2.	(Name of Board Member) Title: Board Member
3.	Agency: Cemetery Board (Name of Board)
4.	Meeting/IFF Date: November 9, 2016
5.	I have a personal interest in the following transaction:
	(Agenda Item)
	Nature of Personal Interest Affected by Transaction:
	I declare that I am a member of the following business, profession, occupation or group, the members of which are affected by the transaction:
	☐ I am able to participate in this transaction fairly, objectively, and in the public interest. or
	☐ I did not participate in the transaction.
6 .	1 do not have a personal interest in any transactions taken at this meeting.
	Ranky Tylus Date Date