

VIRGINIA REAL ESTATE BOARD

EDUCATION COMMITTEE MEETING DRAFT AGENDA

May 18, 2022

- I. Call to Order
- II. Approval of Agenda
- III. Public Comment
- IV. Discussion Items

1.

V. Proprietary School Applications

- 1. 0211001329 – Blue Apple Real Estate School, LLC. Atlanta, GA
Contact Person: Robert Mabry
- 2. 0211001331 – Advance Career Training Inc. Suffolk, VA
Contact Person: Tia Blount (**requested financial statement in companies name from the last meeting**)

VI. Post-License and Continuing Education Course Applications

A. Original Post-License and Continuing Education Course Applications, Approved Schools:

- 1. 0214027270 / 0214027271 Ethics and Standards of Conduct, 3 hours Ethics (CE) or 3 hours Ethics (PLE), New World Title & Escrow
- 2. 0214027272 DIY Gone Wrong, 2 hours Real Estate Related, 360 Home Inspections, LLC
- 3. 0214027273 Broker Management, 6 hours Broker Management, Shenandoah Valley Training Center
- 4. 0214027274 Broker Supervision, 2 hours Broker Supervision, Shenandoah Valley Training Center
- 5. 0214027275 Realities of Brokerage Management, 4 hours Broker Management, VAR
- 6. 0214027278 Current Industry Issues and Trends, 2 hours Current Industry Issues and Trends, NVAR
- 7. 0214027282 / 0214027283 Code of Ethics & Standards of Conduct, 3 hours Ethics or 3 hours Ethics (PLE), CVSRE
- 8. 0214027284 / 0214027285 Understanding Conflict Resolution, 2 hours Real Estate Related or 2 hours Current Industry Issues and Trends, CVSRE

9. 0214027286 Virginia Fair Housing Update, 2 hours Fair Housing, and 1 hour Real Estate Related, Spotts Fain P.C.
10. 0214027287 2022-2024 Association Ethics v1.0 (On-line), 3 hours Ethics, Dearborn Financial Publishing, Inc. d.b.a. REcampus.com
11. 0214027288 Everyday Ethics in Real Estate v3.0 (On-line), 4 hours Ethics & Standards of Conduct, Dearborn Financial Publishing, Inc. d.b.a. REcampus.com
12. 0214027294 Legislative and Legal Update, 2 hours Broker Management, RAR
13. 0214027295 / 0214027296 Legislative and Legal Update, 2 hours Legal Updates or 2 hours Current Industry Issues and Trends, RAR
14. 0214027299 / 0214027300 What to Expect at the Home Inspection, 2 hours Real Estate Related, or 2 hours Current Industry Issues and Trends, Hurlbert Home Inspection, LLC
15. 0214027301 / 0214027302 Environmental Hazards 2.0, 2 hours Real Estate Related, or 2 hours Current Industry Issues and Trends, Hurlbert Home Inspection, LLC
16. 0214027303 / 0214027304 Broker-Agent Legal and Best Practices, 2 hours Legal Updates or 2 hours Current Industry Issues and Trends, RAR
17. 0214027305 Broker-Agent Legal and Best Practices, 2 hours Broker Management, RAR
18. 0214027306 Asking for a Friend- Best Practices in Today's RE Market, 2 hours Broker Management, RAR
19. 0214027307 / 0214027308 Asking for a Friend- Best Practices in Today's RE Market, 2 hours Legal Updates or 2 hours Current Industry Issues and Trends, RAR
20. 0214027313 Title Insurance: It's Not Due to Luck That Your Home is Safe With Us, 1 hour Real Estate Related, Title Resources Guaranty Company
21. 0214027314 / 0214027315 Anatomy of a House, 2 hours Real Estate Related or 2 hours Current Industry Issues and Trends, Hurlbert Home Inspection, LLC
22. 0214027316 / 0214027317 Short Sales, Foreclosures & Resources, 8 hours Real Estate Related or 2 hours Current Industry Issues and Trends, CVSRE
23. 0214027318 / 0214027319 Bias Override: Overcoming Barriers to Fair Housing, 3 hours Real Estate Related or 2 hours Current Industry Issues and Trends, CVSRE
24. 0214027320 Anatomy of a Deed, 1 hours Real Estate Related, CVSRE
25. 0214027321 Real Estate Market Cycles and Trends (On-line), 3 hours Real Estate Related, McKissock, LLC
26. 0214027322 / 0214027323 Seller Representative Specialist, 3 hours Agency, 1 hour Contracts, and 8 hours Real Estate Related or 2 hours Current Industry Issues and Trends, Hampton Roads Realtors Association

27. 0214027327 / 0214027328 Wire Fraud Update - New Tactics of the Fraudsters, 2 hours Real Estate Related or 2 hours Current Industry Issues and Trends, Title Resources Guaranty Company
28. 0214027329 / 0214027330 Understanding Closing Disclosures, 2 hours Real Estate Related or 2 hours Current Industry Issues and Trends, TRSRE
29. 0214027331 / 0214027332 Financing 101, 2 hours Real Estate Related or 2 hours Real Estate-Related Finance, TRSRE
30. 0214027333 Financing 101, 2 hours Broker Management, TRSRE
31. 0214027336 Clearing Common Title Issues, 1 hour Real Estate Related, First American Title Insurance Company
32. 0214027337 Surveys, 1 hour Real Estate Related, First American Title Insurance Company
33. 0214027338 / 0214027339 Mortgages 101, 2 hours Real Estate Related or 2 hours Real Estate-Related Finance, FAAR
34. 0214027340 Real Estate Agency, 1 hour Real Estate Agency, Highland ACE, LLC
35. 0214027341 Fair Housing, 2 hours Fair Housing, Highland ACE, LLC
36. 0214027342 Legal Updates with Flood Content, 1 hour Legal Updates, Highland ACE, LLC
37. 0214027343 / 0214027344 Military Relocation Professional, 5 hours Real Estate Related, or 2 hours Current Industry Issues and Trends, TRSRE
38. 0214027345 / 0214027346 Virginia Fair Housing Law Update, 2 hours Fair Housing (CE or PLE), FutureLaw II, LLC
39. 0214027347 / 0214027348 Risk Management for International Practitioners, 3 hours Real Estate Related or 2 hours Current Industry Issues and Trends, DAAR
40. 0214027349 Intersection of Divorce Real Estate and Mortgage, 1 hour Real Estate Related, DAAR
41. 0214027352 / 0214027353 Military Relocation Professional Certification, 8 hours Real Estate Related or 2 hours Current Industry Issues and Trends, HRRRA
42. 0214027354 Real Estate Investments (On-line), 4 hours Real Estate Related, MLS Campus, Inc.
43. 0214027355 Property Valuation and Appraising (On-line), 4 hours Real Estate Related, MLS Campus, Inc.
44. 0214027356 Broker Supervision (On-line), 2 hours Broker Supervision, MLS Campus, Inc.
45. 0214027357 Broker Management (On-line), 6 hours Broker Management, MLS Campus, Inc.
46. 0214027358 Legal Updates and Ethics (On-line), 3 hours Ethics and 1 hour Legal Updates, MLS Campus, Inc.

47.0214027359 Fair Housing, Agency Law, and Contracts (On-line), 2 hours Fair Housing, 1 hour Real Estate Agency, and 1 hour Real Estate Contracts, MLS Campus, Inc.

B. Original Post-License and Continuing Education Course Applications, Pending Schools:

- 1.
- 2.

VII. Pre-License Education Instructors

1. 0230001678 Kenneth Arthur Letner – experience and waiver (Principles and Brokerage)
2. 0230001679 Tressy Louisa Bourne Moore – professional designation, and waiver (Principles)
3. 0230001681 Leonard Scott Ward – experience and professional designation (Principles, Law, Finance, Brokerage, Appraisal)
4. 0230001682 Aubrey Macon Kenney III - experience and waiver (Principles)
5. 0230001662 Lois Adrienne Jones – professional designation and waiver option (Appraisal, Finance, Brokerage, and Law)

VIII. Pre-License Education Courses

1. 0214027334 60-hours Salesperson Principles and Practices of Real Estate (Classroom), Advanced School of Real Estate
2. 0214027351 45-hours Broker Real Estate Appraisal (Classroom), Innervision Realty, LLC
3. 0214027360 45-hours Broker Real Estate Finance (Classroom), Aspire Real Estate School, LLC
4. 0214027361 45-hours Broker Real Estate Finance (Correspondence), Aspire Real Estate School, LLC
5. 0214027362 45-hours Broker Real Estate Finance (On-line), Aspire Real Estate School, LLC

IX. Post-License and Continuing Education Instructor Approval Applications

1. Bhavin B. Patel
2. Harrison Wesson
3. Tyler Everette Rood
4. Jake Matthew Adler
5. Benjamin William Heilberg
6. Michelle D. Smith
7. Christopher Reginald Copeland
8. Juanita Green McDowell

9. Sarah Kathleen Turner
10. Vanessa Miles
11. Tanner E. Mulvihill
12. Steven Scott Kirkpatrick
13. James Johnson
14. Robert Huebner
15. Gelasia Brooke Snyder
16. Mark Stephan Mauck
17. Angela Nicole Edmondson
18. Stephanie Anne Armstrong
19. William Christopher Rapuano
20. Woody Ray Fincham
21. Jason Peter George
22. Adorna Carroll
23. Kyle Patrick Crawford
24. Janeka V. Jones
25. Merouane Remmouche
26. Katherine C. Crawford

X. New Business

XI. Adjourn